

PURCHASE ORDER

VENDOR

TEXAS A&M FOREST SERVICE
PURCHASING DEPARTMENT

200 Technology Way, Suite 1120, College Station, TX 77845-3424; Phone 979-458-7380, FAX 979-458-7386

Order Date
08/27/2025

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Purchase Order No.	(Include this number on all correspondence and packages)
P500439	

VENDOR GUARANTEES
MERCANDISE DELIVERED ON
THIS ORDER WILL MEET OR
EXCEED SPECIFICATIONS IN
THE BID INVITATION.

INVOICE TO:

TEXAS A&M FOREST SERVICE
FRP--PLANNING & PREPAREDNESS
200 TECHNOLOGY WAY, SUITE 1162
COLLEGE STATION TX 77845-3424

VENDOR	
18427596940 GAIN INNOVATION LLC 320 ARROW POINT DR STE 501 PMB TW104 CEDAR PARK, TX 78613-2189	

ALL TERMS AND
CONDITIONS SET
FORTH IN OUR BID
INVITATION BECOME
A PART OF THIS
ORDER.

SHIP TO:

TEXAS A&M FOREST SERVICE
FRP--PLANNING & PREPAREDNESS
200 TECHNOLOGY WAY, SUITE 1162
COLLEGE STATION TX 77845-3424

ANY EXCEPTIONS TO PRICING OR DESCRIPTION CONTAINED HEREIN MUST BE APPROVED
BY THE TEXAS A&M FOREST SERVICE PURCHASING DEPARTMENT PRIOR TO SHIPPING.

PLEASE NOTE: IF YOUR INVOICE IS NOT ADDRESSED AS INSTRUCTED
PAYMENT WILL BE DELAYED.

Item	Description	Quantity	UOM	Unit Price	Ext Price
	USER REF: 000000-BJT				
1	GN-MSSW-DSCSCP - CloudStream - Skydio S2, X2, X10, or Skydio Dock.	10	EA	1,615.000	16,150.00
2	GN-MSSW-DSMSAT - Mobile Streaming and Tracking (MSAT)	1	EA	2,280.000	2,280.00
3	GN - MSSW - DSS - DroneSense Support	1	EA	0.000	0.00
				TOTAL	18,430.00
	***** NET 30 *****				
	NOTE TO VENDOR: "SHIP TO" AND "INVOICE TO" ADDRESSES MAY DIFFER. FAILURE TO SUBMIT INVOICE TO PROPER ADDRESS MAY RESULT IN DELAYED PAYMENT.				
	EXEMPT PURCHASE - TEXAS A&M FOREST SERVICE PURCHASING PROCEDURES, SECTION 6 (EXEMPT PURCHASES).				
	GROUP PURCHASE - AS PER TAMUS REGULATION 25.99.02 SECTION 3 AND TAMUS PROCUREMENT CODE SECTION 15.				
	EXEMPT PURCHASE OF MANAGED SOFTWARE SERVICES PER TERMS, CONDITIONS, AND PRICING ON STATE DIR CONTRACT DIR-TSO-4389. VENDOR QUOTE ATTACHED. YEAR 1 OF 5 YEAR SUBSCRIPTION.				
	VENDOR QUOTE: 2025080101 VENDOR REF: MICHAEL HIEBER 512-717-8322				
RTL					

Texas A&M Forest Service cannot accept collect freight shipments.

FOB: DESTINATION FRT PREPAID AND ADD

Terms:

FAILURE TO DELIVER - If the vendor fails to deliver these supplies by the promised delivery date or a reasonable time thereafter, without giving acceptable reasons for delay, or if supplies are rejected for failure to meet specifications, the State reserves the right to purchase specified supplies elsewhere, and charge the increase in price and cost of handling, if any, to the vendor. No substitutions nor cancellations permitted without prior approval of Purchasing Department.

IN ACCORDANCE WITH YOUR BID, SUPPLIES/EQUIPMENT MUST BE PLACED IN THE
DEPARTMENT RECEIVING ROOM BY

The State of Texas is exempt from all Federal Excise Taxes.

STATE AND CITY SALES TAX EXEMPTION CERTIFICATE: The undersigned claims an exemption from taxes under Texas Tax Code, Section 151.309 (4), for purchase of tangible personal property described in this numbered order, purchased from contractor and/or shipper listed above, as this property is being secured for the exclusive use of the State of Texas.

The Terms and Conditions of the State of Texas shall prevail.

THIS ORDER IS NOT VALID UNLESS SIGNED BY THE PURCHASING AGENT

Purchasing Agent for
TEXAS A&M FOREST SERVICE

Prepared by:

Company Name: **GAIN Innovation, LLC**Address: 1320 Arrow Point Dr
Suite 501 #TW104,
Cedar Park, TX 78613Contact Name: **Michael Hieber**
mhieber@gain-i.com
512-717-8322

Prepared for:

Customer Name: **Texas A&M Forest Service**Address: 200 Technology Way
Suite 1162, College Station
Texas, 77802Contact Name: **Jake Caskey**
jake.caskey@tfs.tamu.edu
979-213-2838

Quote Information:

Quote ID: 20250801-001

Version: v1.0

Quote Date: 08/01/2025

Valid Until: 08/31/2025

DIR Contact #: **DIR-TSO-4389**

QUOTE SUMMARY

#	Part Number	Description	Qty	Unit List Price	DIR Standard Discount	Unit Discounted Price	Unit Price after 5% additional discount	Total Extended Price
1	GN-MSSW-DSCSCP	CloudStream Skydio S2, X2, X10, or Skydio Dock Stream live video and telemetry seamlessly to the DroneSense platform. Join missions dynamically, share streams via mobile device, and collaborate with internal teams or partner agencies. Includes full access to program and pilot management tools.	10	\$1,905.00	10.76%	\$1,700.00	\$1,615.00	\$16,150.00 /year for 5 years
2	GN-MSSW-DSMSAT	Mobile Streaming And Tracking (MSAT) Capability to stream video and device location into DroneSense from any supported phone or tablet running the DroneSense Mobile App. Unlimited tracked devices, 1,200 hours of streaming video per year.	1	\$2,690.00	10.78%	\$2,400.00	\$2,280.00	\$2,280.00 /year for 5 years
3	GN-MSSW-DSS	DroneSense Support Initial setup and online training, 24/7 technical support via tickets & phone as outlined in Terms and Conditions, and fair use storage on DroneSense cloud. Product training webinars and software maintenance.	1	\$0.00		\$0.00	\$0.00	\$0.00 /year for 5 years
TOTAL ANNUAL SUBSCRIPTION FEE								\$18,430.00

SUBSCRIPTION TERM: SUBSCRIPTION TERM BEGINS ON DATE OF SIGNED AGREEMENT

TERMS AND CONDITIONS:

1. All pricing is in US Dollars.
2. Distribution of all Licenses will be made via the app store.
3. Any required data plan acquisition and costs are the responsibility of the Customer.
4. Additional Drone Licenses can be procured at the Unit Prices above anytime during the contract term.
5. If tax exempt, please provide tax exemption certificate.
6. GAIN accepts payment via Check or ACH. In the event the Customer submits payment via credit card, a surcharge amount equivalent to 3.5% of the fees due will apply.
7. Customer shall pay late payment charges for payments not received when due, at the rate of one and one-half percent (1.5%) of the overdue amount per month or the maximum lawful amount, whichever is greater, plus any collection agency and/or attorney's fees.
8. GAIN reserves the right to cancel orders arising from pricing or other errors.
9. GAIN invoice is Net 30.

QUOTE ACCEPTANCE

Each of the undersigned represents that he or she is fully authorized to enter into this Agreement and agrees to the attached Terms and Conditions.

TERMS AND CONDITIONS:

This quote is subject to and incorporates by reference the Platform Terms & Conditions located at dronesense.com/terms-and-conditions (the "Agreement"). All capitalized terms used in this quote have the meanings stated in the Agreement, unless stated otherwise. By signing this quote, each party represents and warrants that: (a) it has read and understands the Agreement that is incorporated by reference to this quote and agrees to be bound by the terms of the Agreement, (b) it has full power and authority to accept the Agreement and this quote, and (c) this quote constitutes a valid and binding obligation on the part of both parties and no additional purchase order or other purchasing document is required.

GAIN Innovation, LLC

Texas A&M Forest Service

Signature: _____

Signature: SEE PO _____

Name: Michael Hieber

Name: _____

Title: President

Title: _____

Date: _____

Date: _____